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Public Funding Guide for your Network Infrastructure

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America's hidden broadband issues come front and center

COVID-19 didn't create America's IT infrastructure issues; it did, however, bring them out of the shadows. Left un-addressed, problems like the digital divide and lack of accessible telehealth and transportation will continue to intensify long after the last COVID patient has recovered.

12 Million

U.S. K-12 students lack access to a working device, reliable high-speed internet or both.

EdSurge, Jan 27, 2021

More than 41%

of Medicare patients lack access to a desktop or laptop computer with a high-speed internet connection at home.

AMA, Aug. 7, 2020

A unique opportunity for a more connected future

Federal, state and local governments have pledged hundreds of billions of dollars to help schools, healthcare providers, public transportation and safety agencies upgrade their IT infrastructures. The result is a rare opportunity for public-sector IT professionals to create the network resiliency, footprint and capabilities needed to support more accessible and inclusive services.

The White House infrastructure plan

includes $100 billion for broadband coverage and affordability

American Rescue Plan

includes a $7.1 billion Emergency Connectivity Fund for schools and libraries

Nearly every state

has a state-run broadband office and many have set up dedicated funds.

Source: State Science & Technology Institute, April 2021

Navigating the funding maze is a job in itself

Nobody understands the network challenges of today's public-sector organizations better than the IT professionals who create and manage them. But the landscape of potential funding sources is vast, decentralized and each has its own requirements. To get the dollars, you also need a sound design and deployment plan aligned with each funding source's requirements.

5,000+ grant programs

are opened each year, not all are technology-friendly

Most opportunities have specific parameters

on who may receive funding and how it can be used.

CommScope Grant Funding Support

The CommScope Grant Funding Support Program helps public sector agencies, schools, colleges, and healthcare institutions navigate the maze of funding information and execute on their network vision. The program works on three levels:

Strategy alignment

Working with you and your staff, grant development consultants help ensure your network strategy is aligned with what funders want to support.
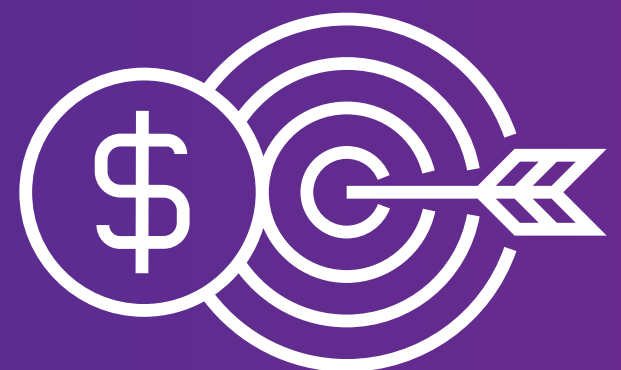
Funder Targeting

Based on your strategy, we identify the best funding opportunities and help you through the application and compliance process.

Network deployment

Once funding is secured, your CommScope can help design and deploy your network strategy using the industry's best infrastructure and networking solutions.

Learn more

For more about the CommScope Grant Funding Support Program, check out this brief blog:

> **Stimulus funds support broadband access for remote work, education and other needs.** →

To learn the three critical ways CommScope connects you to the information, resources and technology you need to better serve your stakeholders, read on.

Or connect now with **CommScope Grant Funding Support**

Strategy Alignment

The journey from funding to network enhancement begins by understanding how your network must evolve to serve the long-term needs of those you serve. What applications does it need to support? What are the obstacles to growth? How can emerging use cases and technologies help you prepare? These answers not only inform your network development going forward, they are absolutely essential in the funding process.

Learn more

CommScope Director of Education Marketing, Richard Nedwich provides a good example of how network needs and funding opportunities intersect in his recent blog:

How US school's IT departments can use federal funding to improve digital equity in learning →

Or connect now with **CommScope Grant Funding Support**

Fund Targeting

Whether Federal, state or local, network funding opportunities are like people—each has a unique purpose and mission. To increase your chance of success and decrease the time and cost of securing funds, you need to understand precisely what the various funding resources are looking for and how to tailor your application to ensure the best chance of success. This is where the CommScope Grant Funding Support program shines. We've done the research, made the contacts and created the spreadsheets...so you don't have to.

Learn more

In a recent blog, Erica Perkins, whose team was behind the launch of the CommScope Grant Funding Support program, explains

What makes a strong network grant proposal? →

Or connect now with **CommScope Grant Funding Support**

Network Deployment

The final step in your journey from funding to network enhancement is executing on your strategy. That requires a solid grasp of both the business or operational challenges you face and the network technologies best suited to solve them. While the focus of CommScope Grant Funding Support Program is to help you navigate and successfully apply for the right funding options, our technical experts help ensure you've got the right design, solutions and resources to execute your strategy. From network modernization and convergence to IOT integration and management, we're at your side every step of the way.

Learn more

CommScope vertical market experts—like Sales Hospitality & MDU account manager, Stefan Baumann—have the specific industry experience to develop and deploy the best-fit solution. In this recent post, Stefan discusses the opportunities in telehealth:

Telehealth is here to stay, and healthcare providers must be prepared to grow with it →

Or connect now with **CommScope Grant Funding Support**

CommScope brings it all together

When it comes to finding, securing and using the thousands of available funding sources to position your network for the challenges ahead, nobody brings it all together like CommScope. For 40+ years, we've partnered with schools, hospitals, public safety and transportation agencies to help them plan, build and evolve their networks.

Learn more

To see how CommScope is having a direct impact on the success of our public sector customers, read this recent post from Erik Heinrich:

Leveraging today's funding to build revenue—and resiliency →

Connect and Evolve
with CommScope

The COVID pandemic is slowly receding, but its effects have forever altered how we connect. CommScope is here to help you respond and recalibrate your network to thrive in the new normal. With our vision, experience and technical expertise we keep you one step ahead of the changes – from network convergence and edge-based connectivity to IOT integration and intelligent management.

To learn more, visit the **CommScope Grant Funding Support Program resource center**

Ready to realize your network's future potential?
Contact a Grant Funding Support Program team member.

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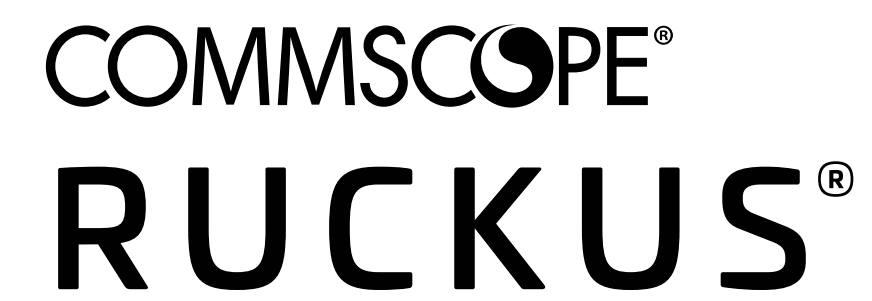
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Visit our website or contact your local CommScope representative for more information.

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